

"IF YOU HIRE ME, I'LL MAKE YOU PROUD."

This is what Alex said to his employer when he was interviewed for his position as dietary aide at a large hospital. He got the job, and has kept his word. "I do my job; I do my best work," he said.

Doing his job means filling food carts, driving the carts around the building and delivering food to patients. He also pulls dishes through the room-sized dishwasher. "I'm the fastest puller here," he said proudly.

His supervisor values the way Alex gets the job done. "He's a very good employee," Laura said. "When he interviewed, he was very enthusiastic. We set standards and expected him to meet them. His attitude is about the best in the kitchen."



Employees with disabilities will contribute to the success of your business. National studies show that their performance equals or exceeds their non-disabled peers in several critical areas:

Safety • Reliability • Productivity

These studies also show that individuals with disabilities tend to have **lower turnover rates**.

PUT KRS TO WORK FOR YOU

Each year, more than 1,600 businesses successfully leverage the resources of KRS to meet their workforce needs. You can too.

To learn more, visit our website: GoodForBusiness.dcf.ks.gov, or call toll free 1-866-213-9079.



Department for Children
and Families
Rehabilitation Services

Strong Families Make a Strong Kansas

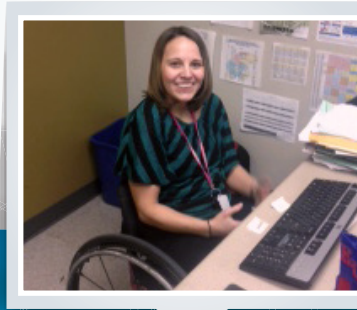
Michael Donnelly, Director
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HIRING KANSANS WITH DISABILITIES



IS GOOD FOR BUSINESS

Kansas Rehabilitation Services (KRS) is a State agency that helps people with disabilities achieve employment and links businesses with qualified and productive employees to meet their workforce needs.



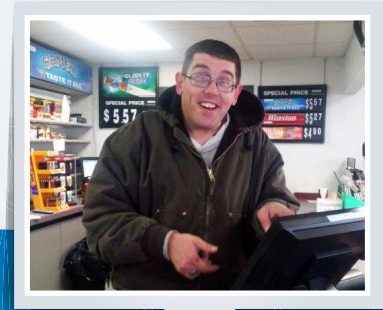
SCHOOL COUNSELOR

Nicole is in her seventh year working as an elementary school counselor. She manages anti-bullying efforts and teaches children about positive character traits. "I do things sitting down, but I am as capable as anyone else," Nicole said. "In my school, my wheelchair is normal."



HEALTH CARE

Dollie's goal is to become a nurse practitioner. To begin this career path, she became a certified nurse aide, then certified medication aide and home health aide. Her employment at an assisted living facility draws upon all of her education as she interacts with residents.



CUSTOMER SERVICE

Cody's employment at a truck stop and convenience store began with a no-risk, no-cost job tryout. He landed the job and, like everyone else at this business, he started out on trash detail. Now he waits on customers at the cash register and his hours have increased.

HIRING KANSANS WITH DISABILITIES IS GOOD FOR BUSINESS

GOOD FOR YOUR BOTTOM LINE

There are financial advantages associated with hiring from this skilled applicant pool:

- Assistance with recruiting, screening and training
- Tax credits and other cash incentive programs for hiring and retaining employees with disabilities
- Performance coaching to make sure employees meet your expectations
- Wage subsidies during initial on-the-job training periods
- Assistance in retaining current employees who experience a disability as a result of injury or illness

GOOD FOR KANSAS

Hiring people with disabilities is good for the economy. Persons rehabilitated into employment earn millions of dollars in annual income, which is then spent in local communities on housing, groceries, gasoline – on life! They also pay significant state, federal and local taxes.

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